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▶ FEEDING IN THE LATEST

▶ ELSCINT GOES LIVE ON SAP!

▶ ELSCINT VIBRATOR DRIVES  
NOW AVAILABLE EX-STOCK IN  
SOUTH EAST ASIA

# Elscint *Ahead*



Components for  
which systems are  
available



*Feeding In The Latest ...*  
Monish Shete

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This edition of the Elscint Ahead Newsletter is reaching you at the peak of the “election season” in India. I hope all of you have exercised your franchise and voted for the best possible candidate (!). In case, the election in your region is not over, do vote. Hopefully, we will have a stable government by the time the next newsletter is due! An important event for Elscint has been that we have implemented SAP this year. You can read more above it in the first news story. The other story is about a co-operation deal whereby Elscint drives will be available in South East Asia against payment in local currencies! I do hope you find this month’s newsletter interesting.

## Elscint goes live on SAP!

Elscint has recently gone live on SAP ERP system. This is the first time any bowl feeder manufacturer has implemented SAP ERP successfully! With the implementation of SAP ERP system, customers would be hugely benefited as Elscint will be able to streamline its inventory and ensure that customers do not have to stock any spares. The spares would be ready for shipping on the same day on which the order is received! In fact, Elscint has already implemented same day dispatch for all spare parts. Secondly, as material and production planning get further streamlined with the implementation of SAP, customers can expect much early deliveries!



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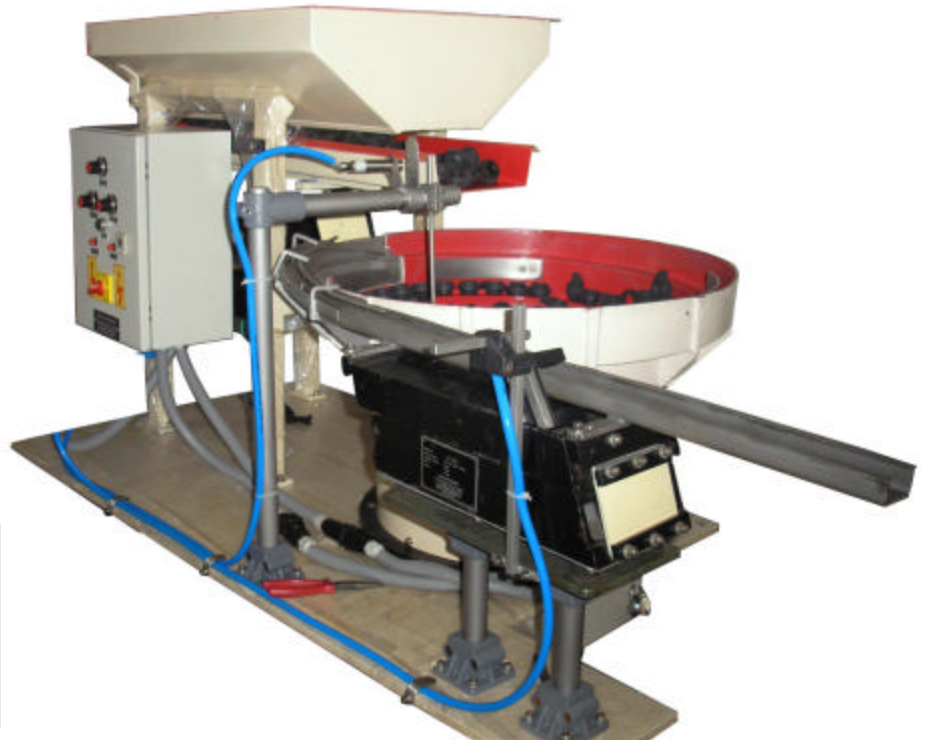
# Elscint Vibrator Drives now available Ex-stock in South East Asia!

Elscint has now started offering Elscint Vibrator drives and linear feeders in Southeast Asia. Elscint has entered into a tie-up with a Malaysia based bowl feeder manufacturer wherein it will be representing Elscint for vibrator drives in the entire South East Asia market as well as China.

Elscint is a well established name in the Indian market in the field of vibrating equipment and since the last 6 years has been steadily penetrating into the European market for bowl feeders and vibrator drives. Now with the Malaysian connection, bowl toolers and end customers in South East Asia would also have the benefit of availing of Elscint vibrators.

Buying a vibrator drive from Elscint has got the twin benefit of not only getting a quality product, which is having CE approval, conforming to the stringent European safety specifications but also the advantage of much lower prices vis a vis Japanese and European make vibrators.

All models of Vibrators are kept in stock in Malaysia in good quantities so that early deliveries can be provided. In case of higher requirements, delivery from India can be ensured to reach the customer in South East Asia within just 15 days of the order! Elscint can even customize the drives by providing the required number of springs and colour as per the customer specification. Additionally, Elscint offers extra set of springs for tuning the vibrator in the basic price itself while other manufacturers charge for the same!



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