

2008



○ 5/2008 | ○ May | ○ 2008

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Elscint Ahead



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Feeding In The Latest ... (by Monish Shete)

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Good Morning!

Welcome to the latest edition of the Elscint Ahead newsletter. As this newsletter reaches you, the dreaded "R" word (recession / downtrend) is being heard in most sectors in India as well as in most countries. Though it arguably started with the US sub prime woes, it looks like reaching out to other countries and sectors. However, we at Elscint are looking at it as an opportunity! Read more about it in the first news story. The second one relates to a new bowl developed by Elscint which can help feed thin parts. I hope you find this edition of the Elscint Ahead newsletter interesting and would keep on providing us with feedback, which would surely help us in improving further.

Elscint's thrust in the American market

The US sub prime woes have spilled over to almost all sectors with recessionary trends surfacing in America. This has had an effect on almost all countries in some way or the other. Though the world is worried about the reduced spending by American consumers in the short to middle term, we at Elscint feel that it might in fact be a trend towards more outsourcing by American companies, desperate to maintain their market and profitability's. A marked trend which is observed by us is that earlier only larger firms were looking at outsourcing but now even middle and smaller level companies have started looking at outsourcing work to places like India and China. As there are very few companies offering quality bowl feeder systems at a reasonable cost, Elscint is set to emerge as the favored destination for bowl feeder supplies. To take advantage of this situation, our senior director, Mr. Suhas Shete will be touring the US for the next three months scouting for such opportunities. In case anybody in the USA wants to schedule a meeting with him, please send a mail to – sales@elscintautomation.com with your contact details and he will be contacting you.



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Elscint High Speed Vibratory Feeder for Thin Parts

Elscint has developed a vibrator bowl feeder for feeding of very thin washers. In case of very thin parts, the tendency is to override one on top of the other, which results in jamming of the washers and additionally it is difficult to segregate two washers in case they come together. A regular “wiper” does not work in such a case. However, Elscint has designed a special type of feeder bowl which helps to eliminate this problem completely. It is a special design where the “wiper” itself is made redundant by providing a special track

designed by Elscint. This ensures that the overriding components fall back into the bowl. This eliminates the possibility of jamming due to the overriding of the thin components. This track is machined in stainless steel with a very high accuracy. High speeds too are possible for such parts. Additionally, as with most Elscint parts feeders, an overflow arrangement is provided which helps in eliminating the need of a separate auto-switch off mechanism.



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